

**NETWORKING ACTION PLAN FOR \_\_\_\_\_ (YOUR NAME)**

**1. List 4 people you don't know but you would like to connect with this week** (e.g *Mary from Marketing, John from Vanguard*)

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**2. List 3 Organizations you Will join this year** (e.g *Full Gospel, Rotary Club, Lagos Tennis Club*)

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**3. List 3 things you will do everyday to improve your networking skills** (e.g. *ask friends for referrals, introduce myself to others*).

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**4. List 3 specific plans and commitments** (e.g *use Linkedin for 1 hour everyday, Plan one lunch per week, Attend one organization meeting per month.* ),

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**5. List how you plan to keep yourself accountable** (*get together with a friend and review my goals once a month*)

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**6. List 4 people that you don't know but would like to meet this month.**

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**7. List 4 people that you already know but you would like to know better this Month**

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**8. How do you plan to reward yourself for meeting your Monthly networking goals?** (e.g *Treat myself to some Cold stone ice cream*).

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